PPT REVENUE STUDIES

Presentation to
House Finance

Alaska Department of Revenue
Tax Division
March 27, 2006

OVERVIEW

- Description of tax
- Description of model
- Long-term cumulative revenues
- Annual revenues
- Effective tax rate
- State take
- Cook Inlet

PPT

- Start with ***WELLHEAD VALUE*** (market value less transportation) (net of royalty)
- Compute ***PROGRESSIVE SURCHARGE***
- Subtract ***UPSTREAM COSTS*** (capital, operating, property tax, progressive surcharge)
- This is ***TAXABLE PROFIT***
- Multiply taxable income by ***TAX RATE***
- This is the ***TAX BEFORE CREDITS***
- Credits are capital costs multiplied by ***CREDIT RATE***
- Subtract additional **STANDARD CREDIT** of $12 million (first 10 years)
- This is subtracted from the tax before credits and progressive surcharge is added to yield the ***PPT PAID***

Progressive Surcharge

- 0.3% of difference between WTI and $50
- Applies to wellhead value
- Deductible for PPT calculation
- Over $110 jumps up to 37.5% and stays constant

FIGURE 1

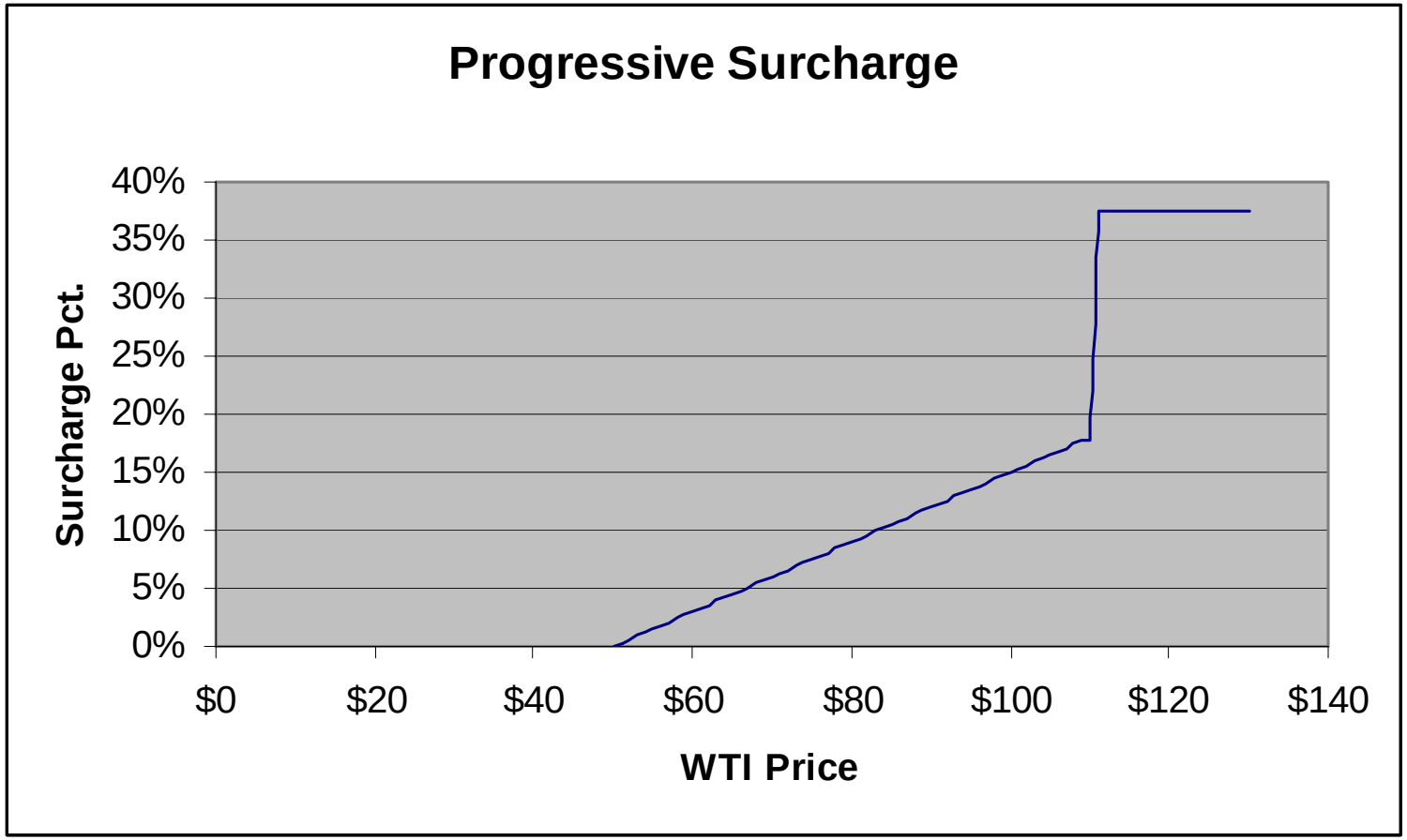

Progressive Surcharge
Surcharge Pct.
40%
35%
30%
25%
20%
15%
10%
5%
0%
$0
$20
$40
$60
$80
$100
$120
$140
WTI Price

FIGURE 2A

WTI & ANS Crude Prices: Jan 1988-Feb 2006

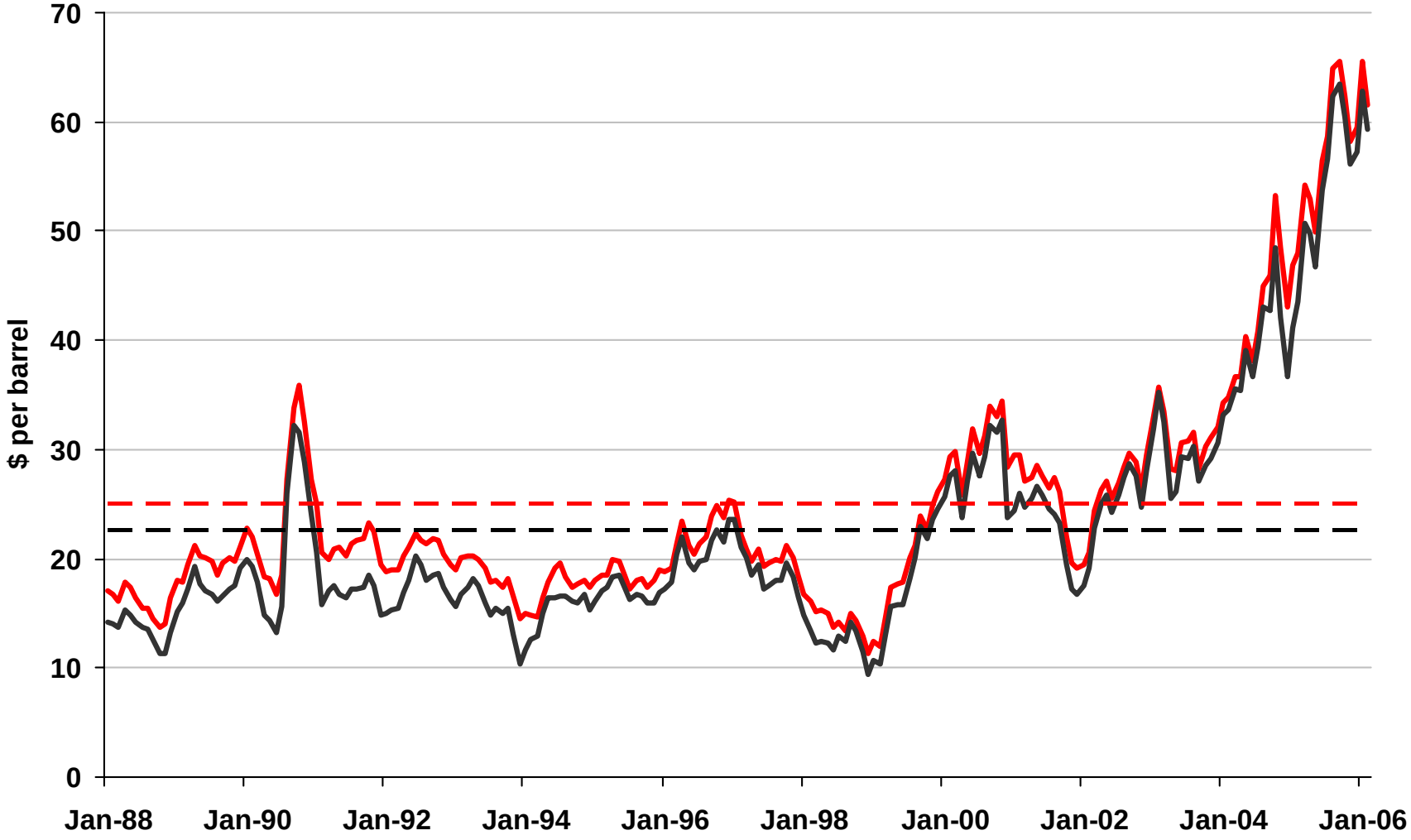
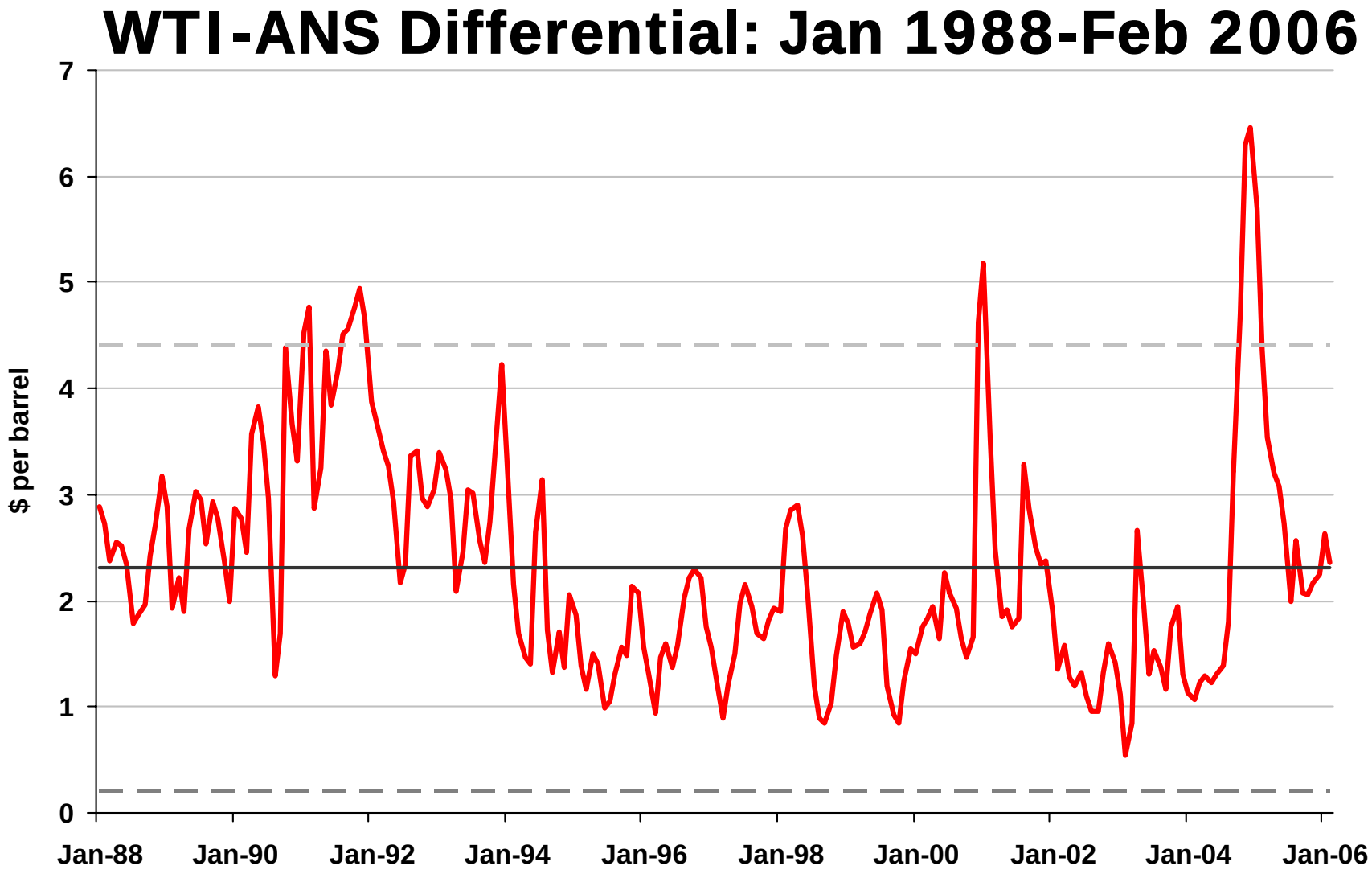


FIGURE 2B


WTI-ANS Differential: Jan 1988-Feb 2006
$ per barrel
7
6
5
4
3
2
1
0
Jan-88
Jan-90
Jan-92
Jan-94
Jan-96
Jan-98
Jan-00
Jan-02
Jan-04
Jan-06

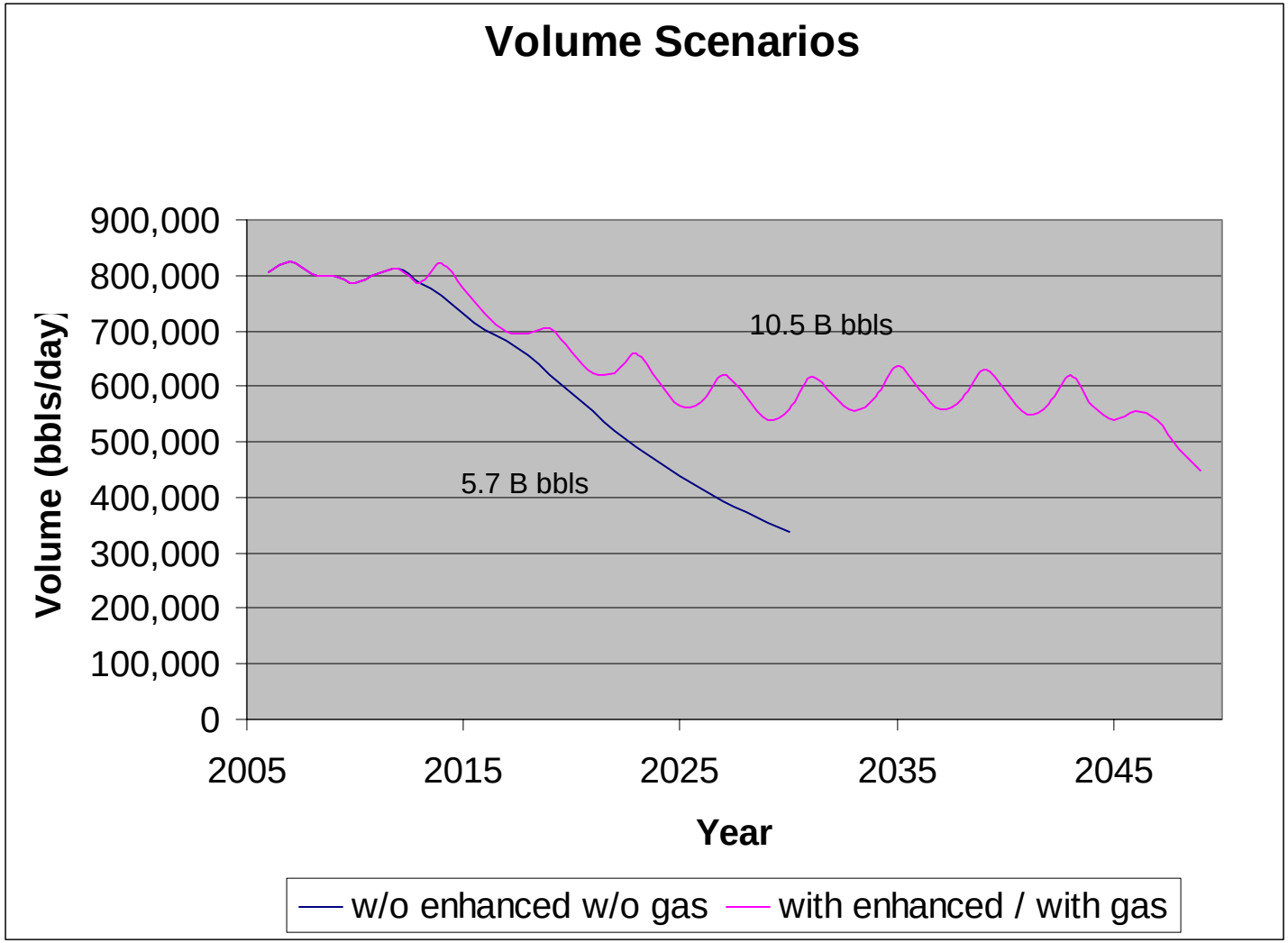
PPT Example

- 20 million taxable barrels @ $60/bbl ANS West Coast = MARKET VALUE of $1,200 million (excludes royalty)
- $2/bbl shipping + $3/bbl TAPS = $5/bbl = $100 million
- WELLHEAD VALUE = $1,100 million
- PROGRESSIVE SURCHARGE = 3% X $1,100 = $33 million
- UPSTREAM COST = Capital + Operating + Property Tax + Progressive Surcharge = $300 million
- TAXABLE PROFIT = $1,100 - $300 -$33 = $767
- If TAX RATE = 20%, TAX BEFORE CREDITS = 20% X $767 = $153 million
- If capital = $200 million and the CREDIT RATE = 20%, credit = $40 million
- Additional STANDARD CREDIT of $12 million (first 10 years)
- PPT PAID = $153 + $33 - $12 - $40 = $134 million

Volume Scenarios

- No enhanced volumes / No gasline
  - Totals 5.7 billion barrels through 2030
    - Including 0.6 billion barrels of heavy oil
      - No additional heavy oil at prices under $30
- Gasline and enhanced volumes
  - Totals 10.5 billion barrels through 2050
    - Includes additional 3.1 billion barrels conventional
      - 700 million barrels net stemming from gasline
    - Including additional 1.7 billion barrels heavy oil
      - No additional heavy oil at prices under $30

FIGURE 3


Volume Scenarios
900,000
800,000
700,000
600,000
500,000
400,000
300,000
200,000
100,000
0
Volume (bbls/day)
10.5 B bbls
5.7 B bbls
2005
2015
2025
2035
2045
Year
w/o enhanced w/o gas
with enhanced / with gas

Costs and Prices

- Costs
  - $100 mm/yr exploration through 2040
  - $1/bbl on-going capital on all barrels
  - $3.50/bbl developmental capital on 2/3 of existing conventional oil
  - $8/bbl developmental capital on 2/3 of existing heavy oil
  - $3.50/bbl developmental capital on new conventional oil
  - $8/bbl developmental capital on new heavy oil
  - $3/bbl operating costs on conventional oil
  - $5/bbl operating costs on heavy oil
- Costs, prices, and revenues are all real $2005 dollars
- Heavy oil discounted 8% for quality
- 10 full equivalent standard $12 million credits

Feedback Effects Not Modeled

- Production depends on investment
  - More investment with incentives
  - Credits are incentive
- More investment with higher prices
- Less investment with higher taxes
- Investment driven by competitive international opportunities … which are always evolving

Cumulative Revenues

- Without enhanced volumes / without gasline (through 2030)

- With enhanced volumes / with gasline (through 2050)
  - Does not include gasline severance taxes
  - Includes gasline costs

FIGURE 4

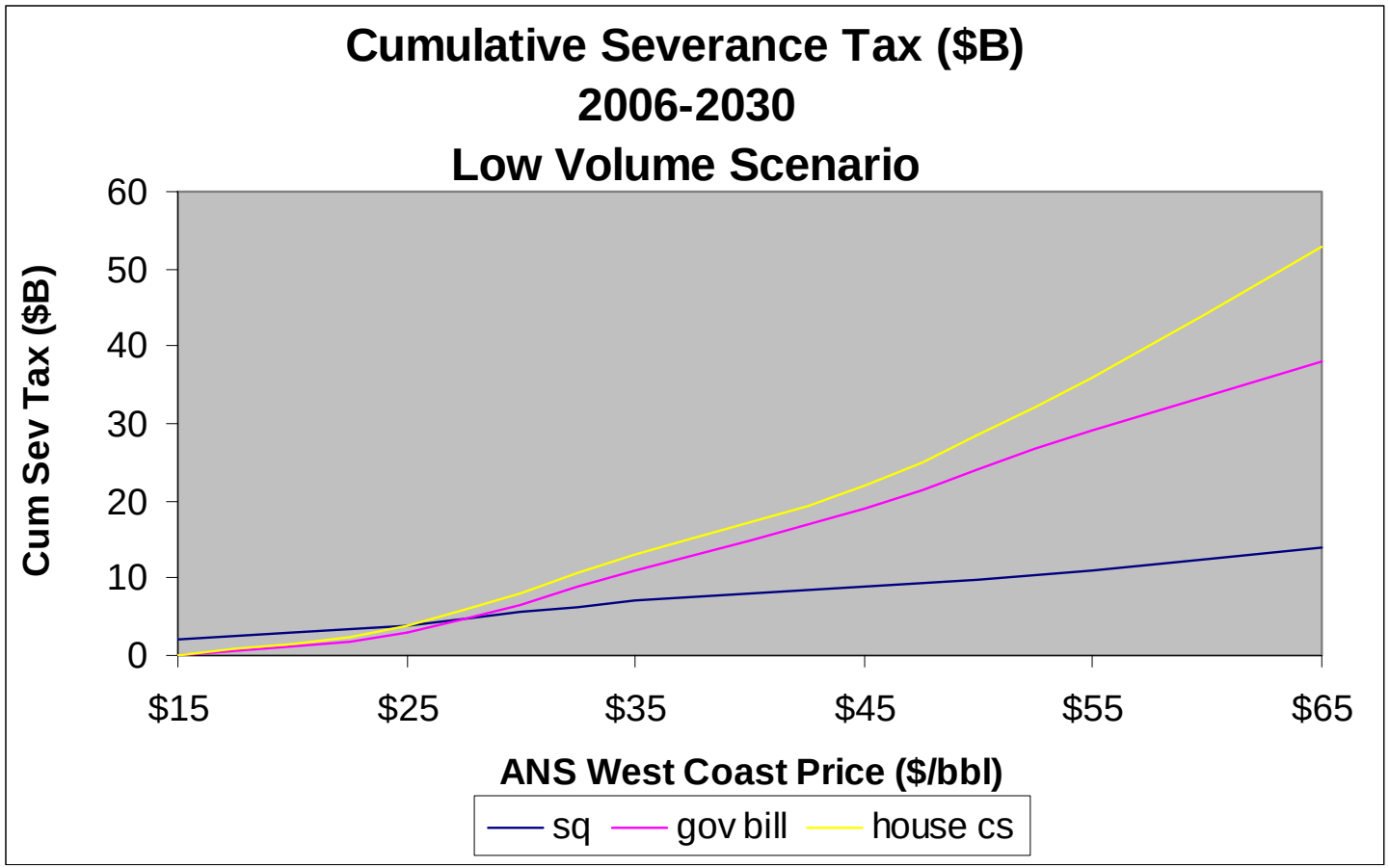

Cumulative Severance Tax ($B)
2006-2030
Low Volume Scenario
Cum Sev Tax ($B)
60
50
40
30
20
10
0
$15
$25
$35
$45
$55
$65
ANS West Coast Price ($/bbl)
sq
gov bill
house cs

Figure 5

Crossover Point and Slope

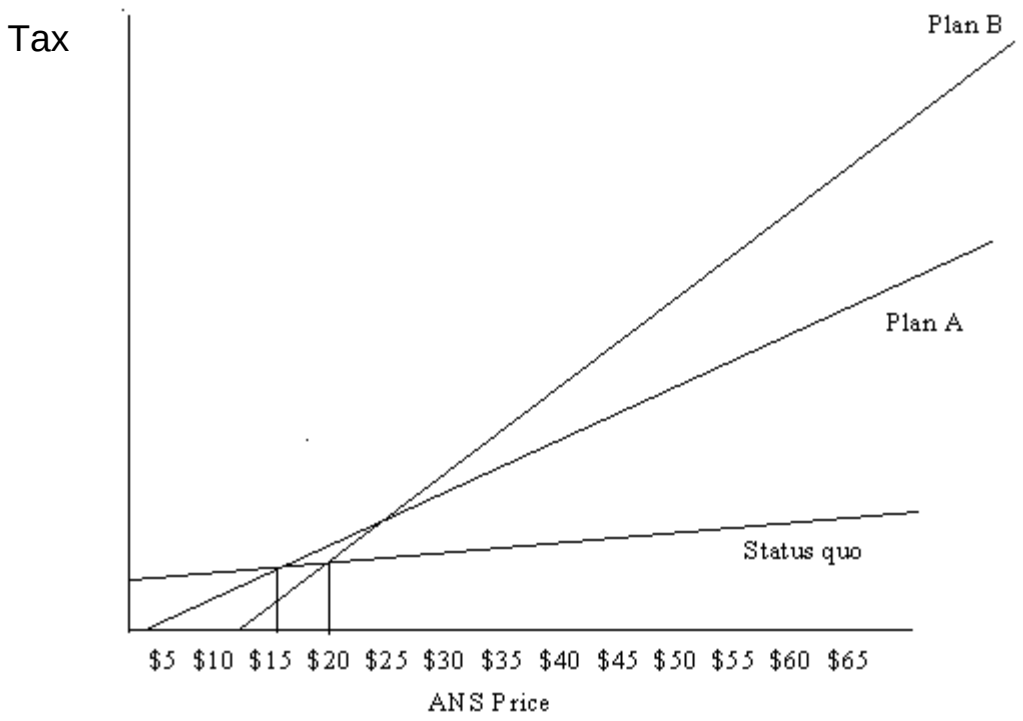
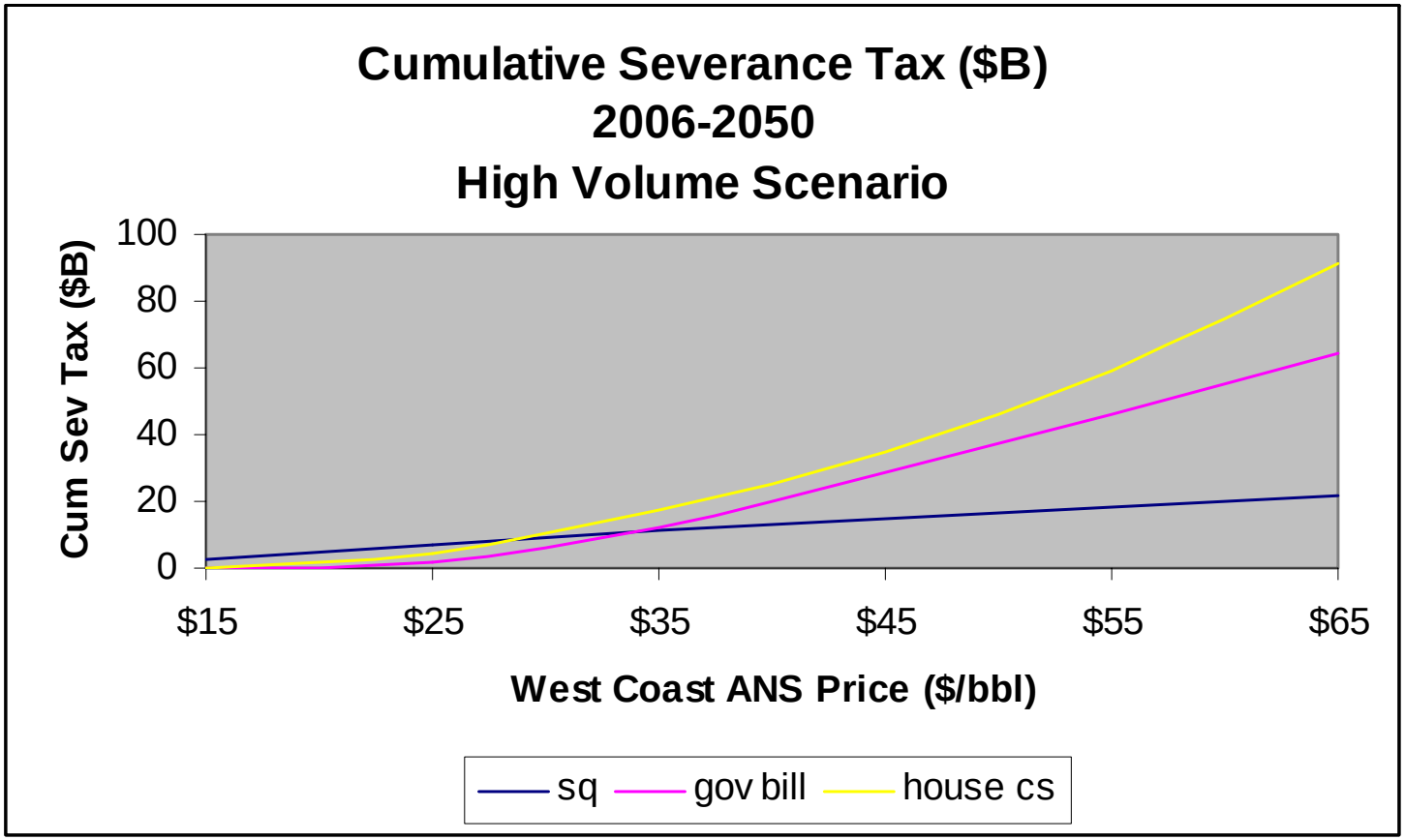


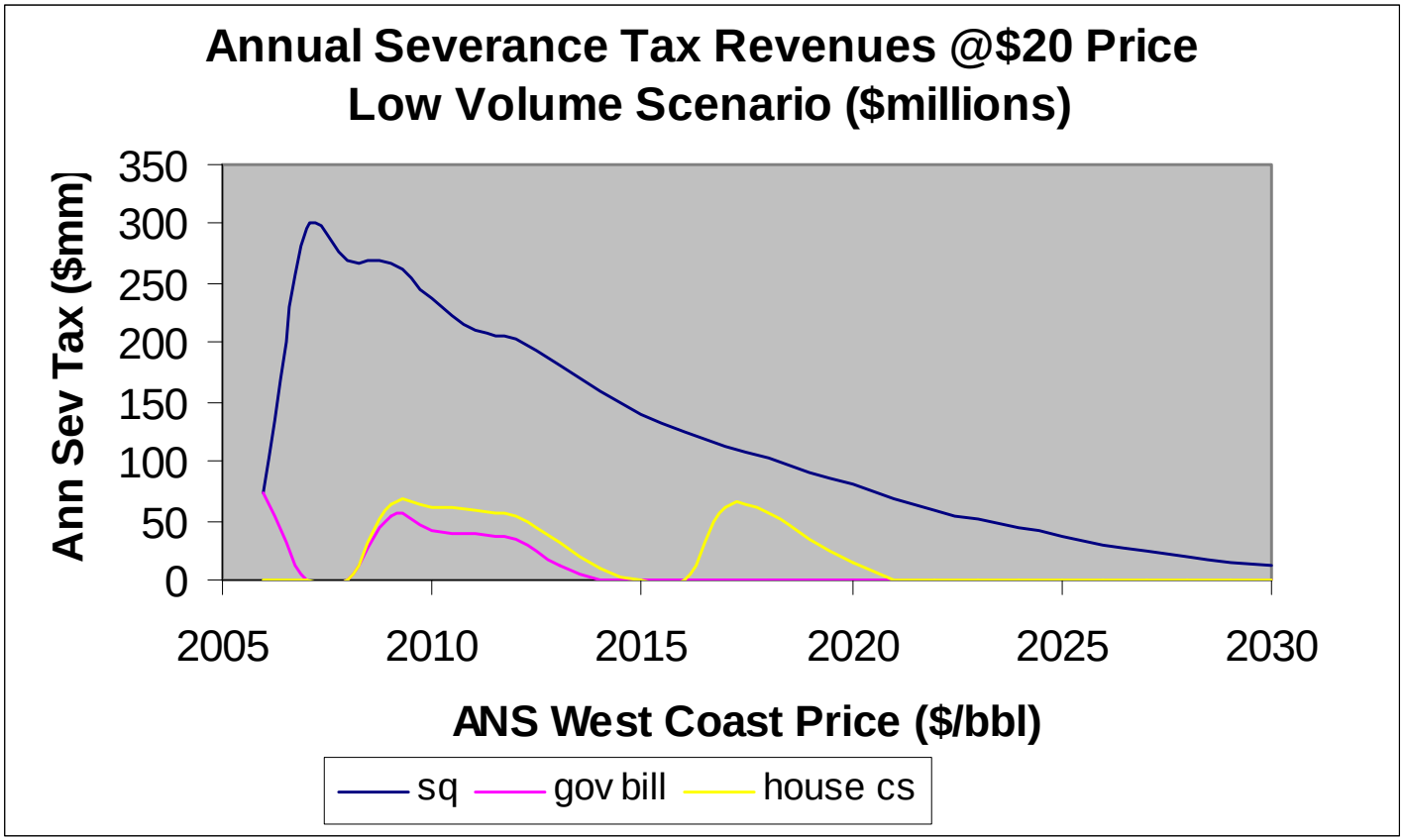
Figure 6


Cumulative Severance Tax ($B)
2006-2050
High Volume Scenario
Cum Sev Tax ($B)
100
80
60
40
20
0
$15
$25
$35
$45
$55
$65
West Coast ANS Price ($/bbl)
sq
gov bill
house cs

Annual Revenues

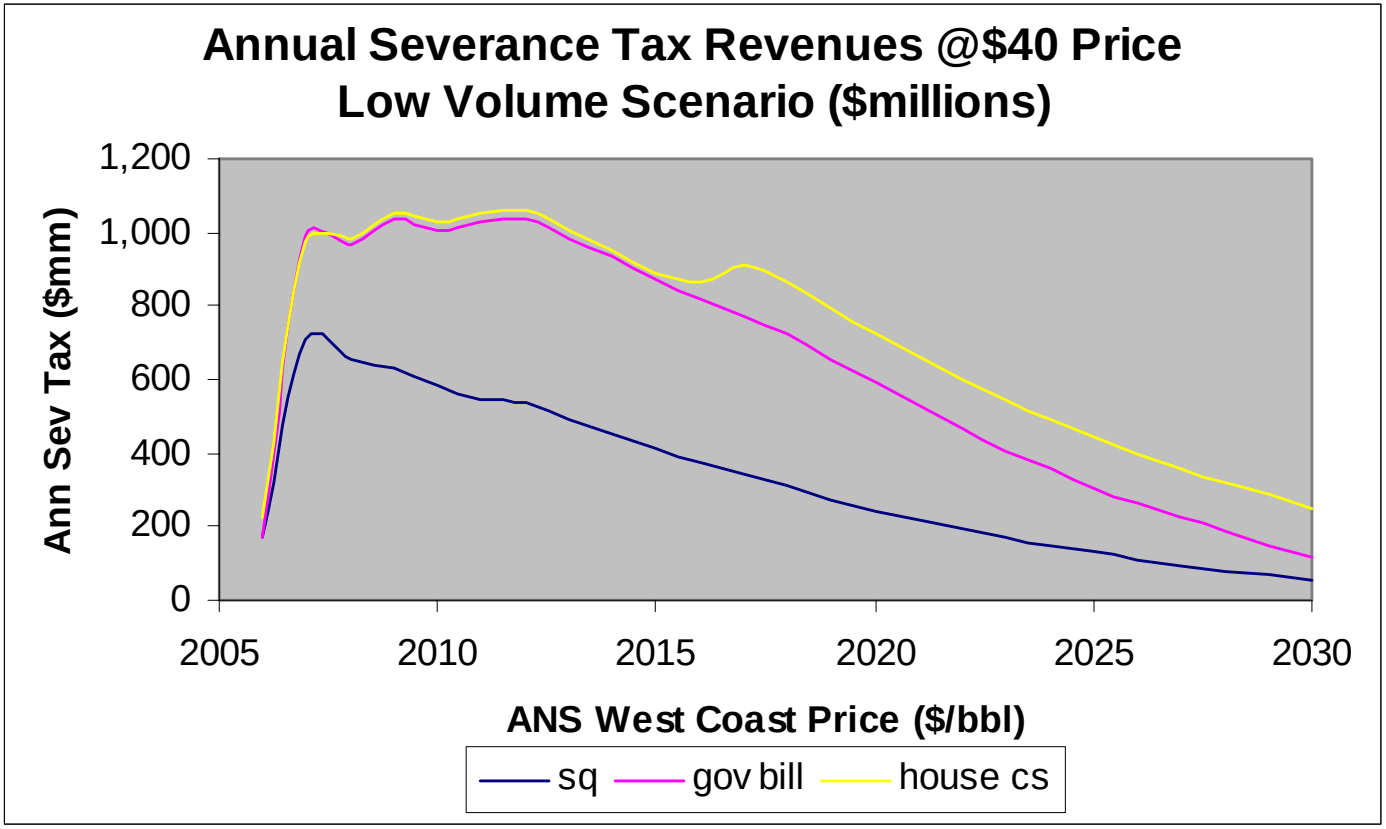
- Without enhanced volumes / without gasline (through 2030)
  - $20
  - $40
  - $60
- With gasline / with enhanced volumes (through 2050) (does not include gasline severance taxes; includes gasline costs)
  - $20
  - $40
  - $60

Figure 7



Average annual revenues $100 million less than status quo (both proposals)
Note: Status quo averages $116 million annually

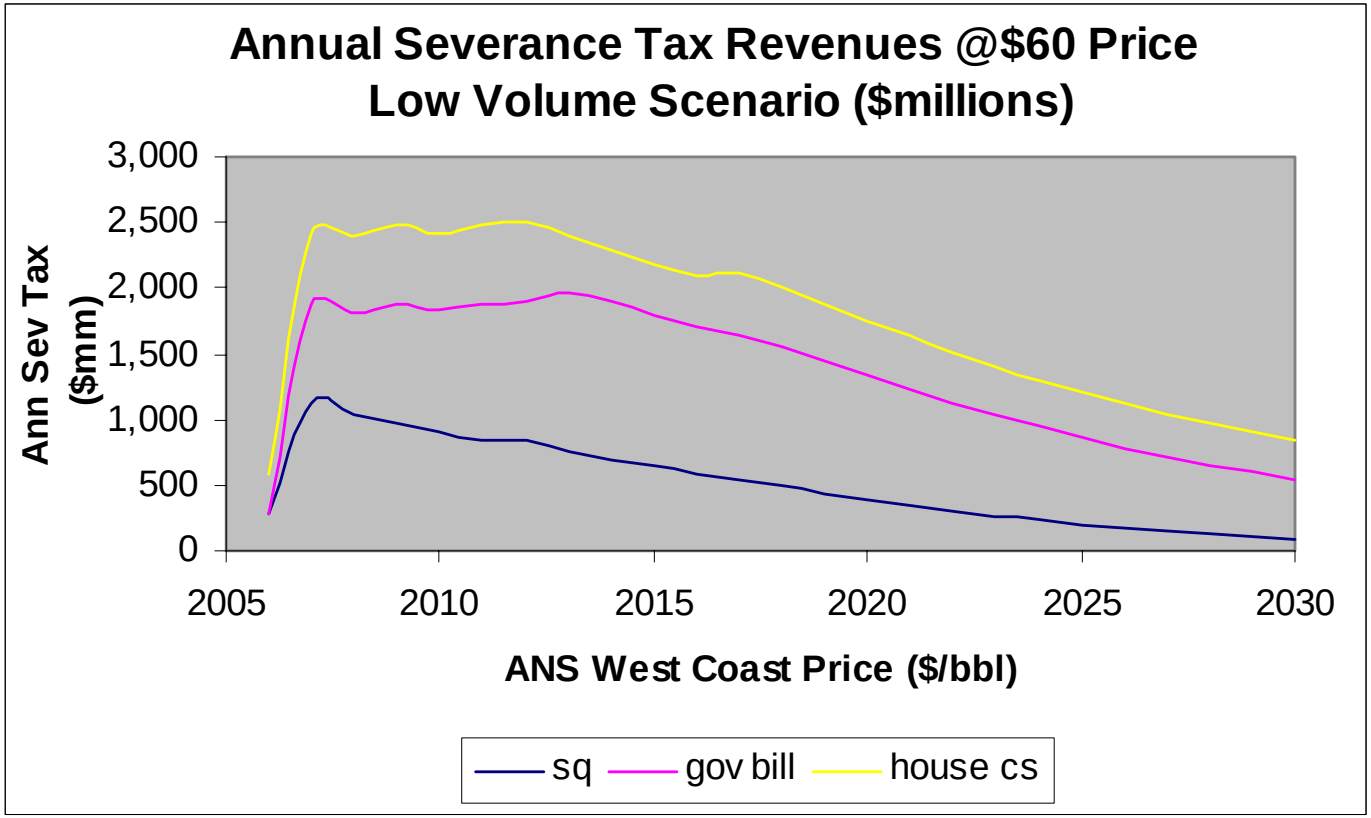
Figure 8



House CS has average annual revenues $400 million more than status quo and $100 more than Governor's bill

Note: 2017 is when $12 million allowance expires under House CS

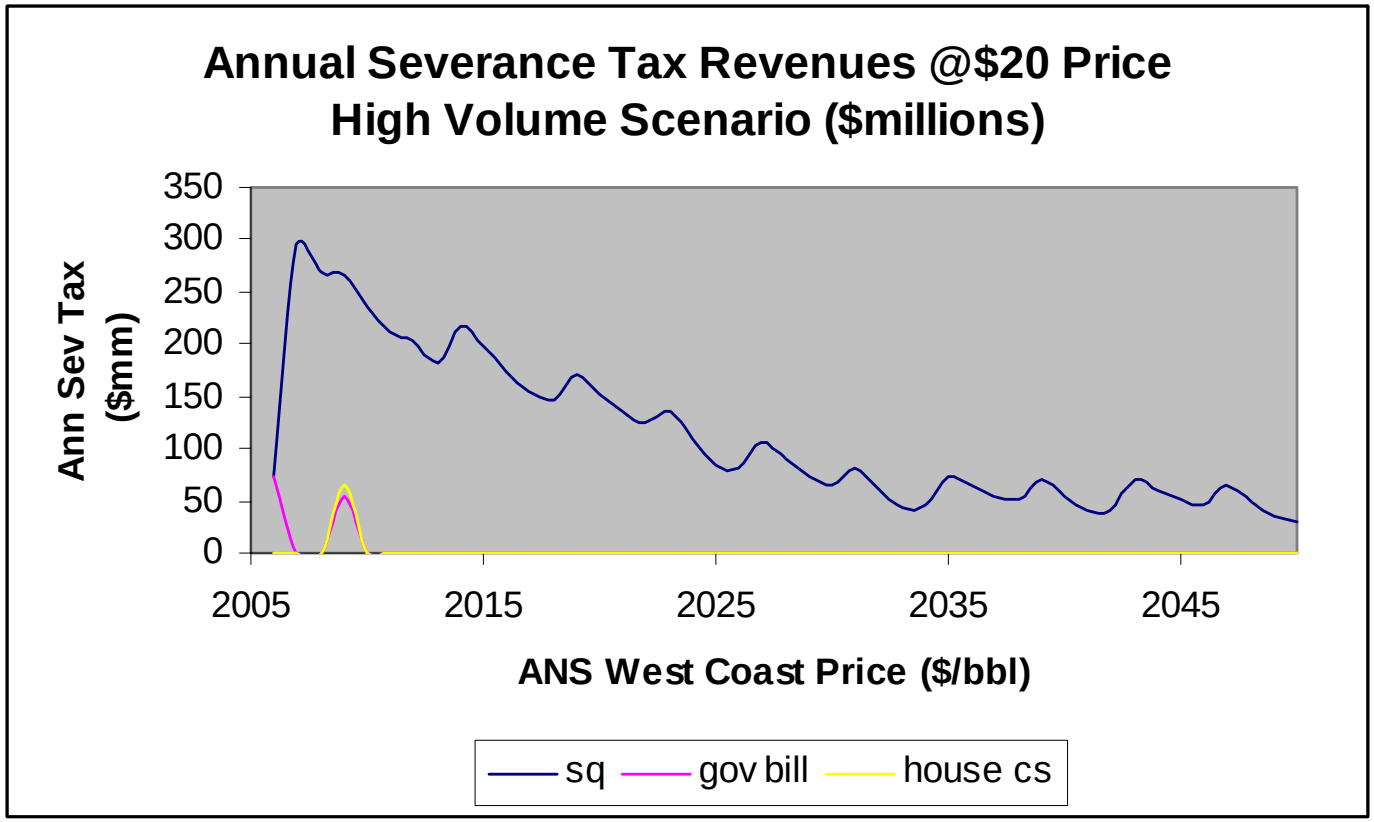
Figure 9



House CS has average annual revenues $1.3 billion more than status quo and $400 million more than Governor's bill. Net annual progressive surcharge $200-$400

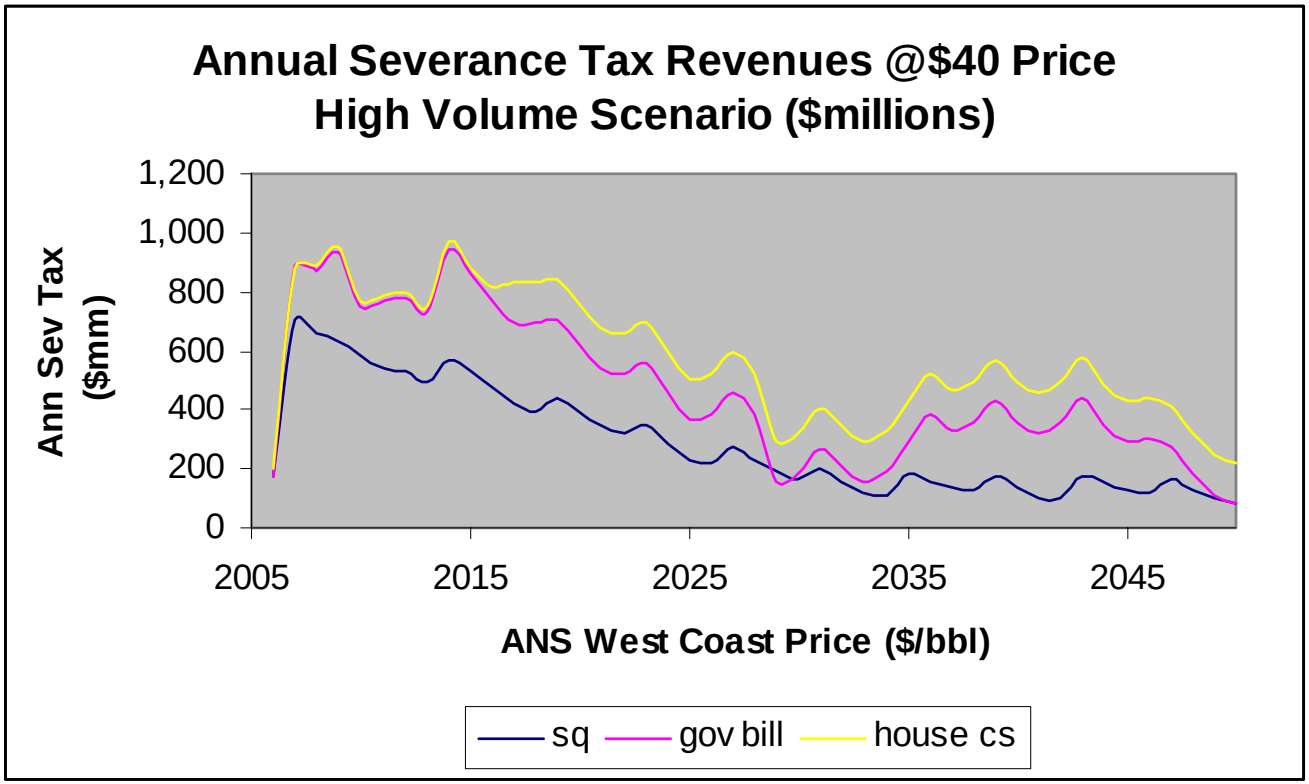
Note this is equivalent to State gasline revenues at $5.00/mmbtu Chicago price without the gasline.

Figure 10



Average annual revenues $100 million less than status quo (both proposals)
Note: Status quo averages $112 million annually

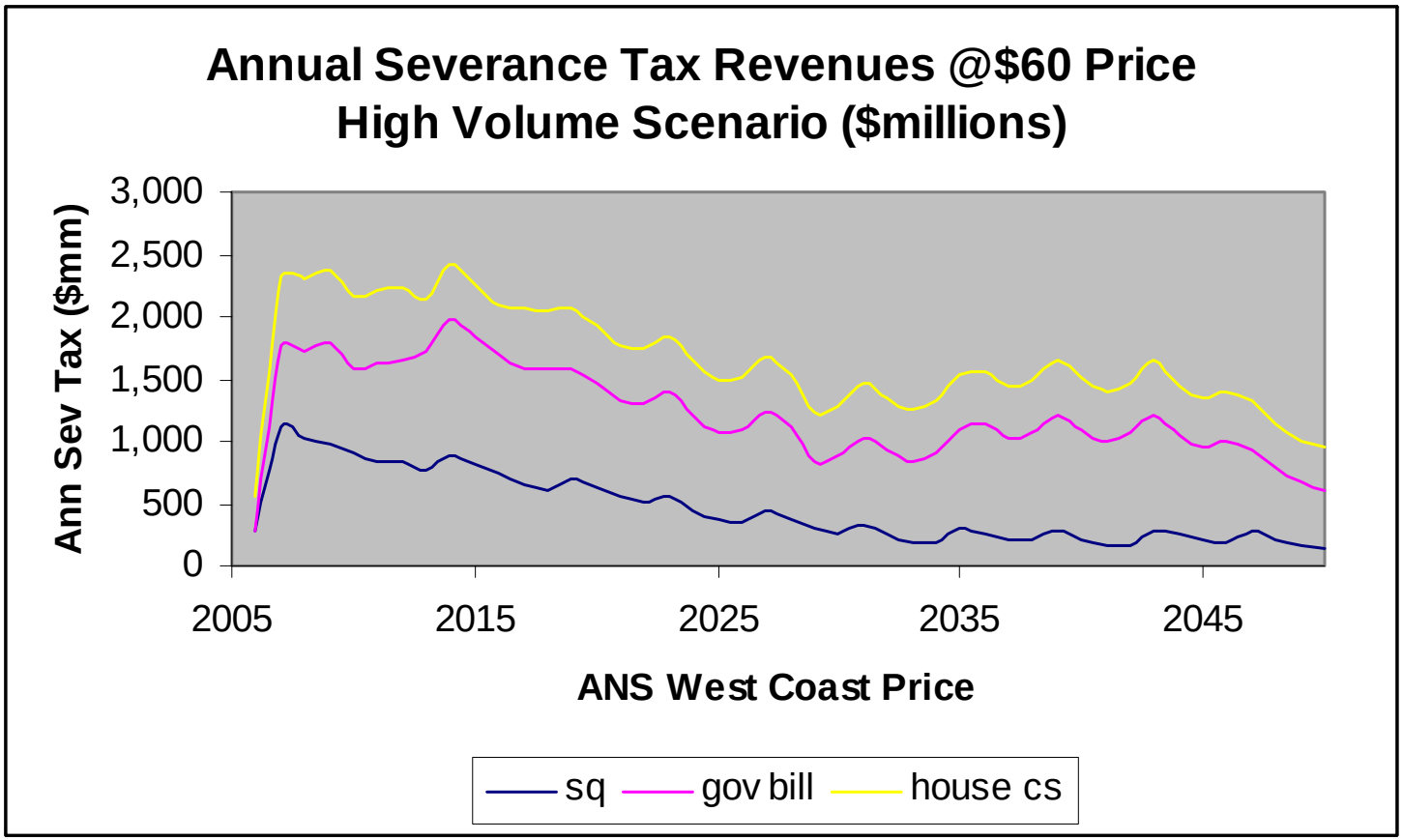
Figure 11



House CS has average annual revenues $300 million more than status quo and $100 more than Governor's bill

Note: 2017 is when $12 million allowance expires under House CS

Figure 12



House CS has average annual revenues $1.2 billion more than status quo
and $400 million more than Governor's bill. Net annual progressive surcharge $200-$400 mm.

Effective Tax Rate

- Severance Tax / (Wellhead less Royalty)
  - Without enhanced volumes / without gasline
  - With enhanced volumes / with gasline

FIGURE 13

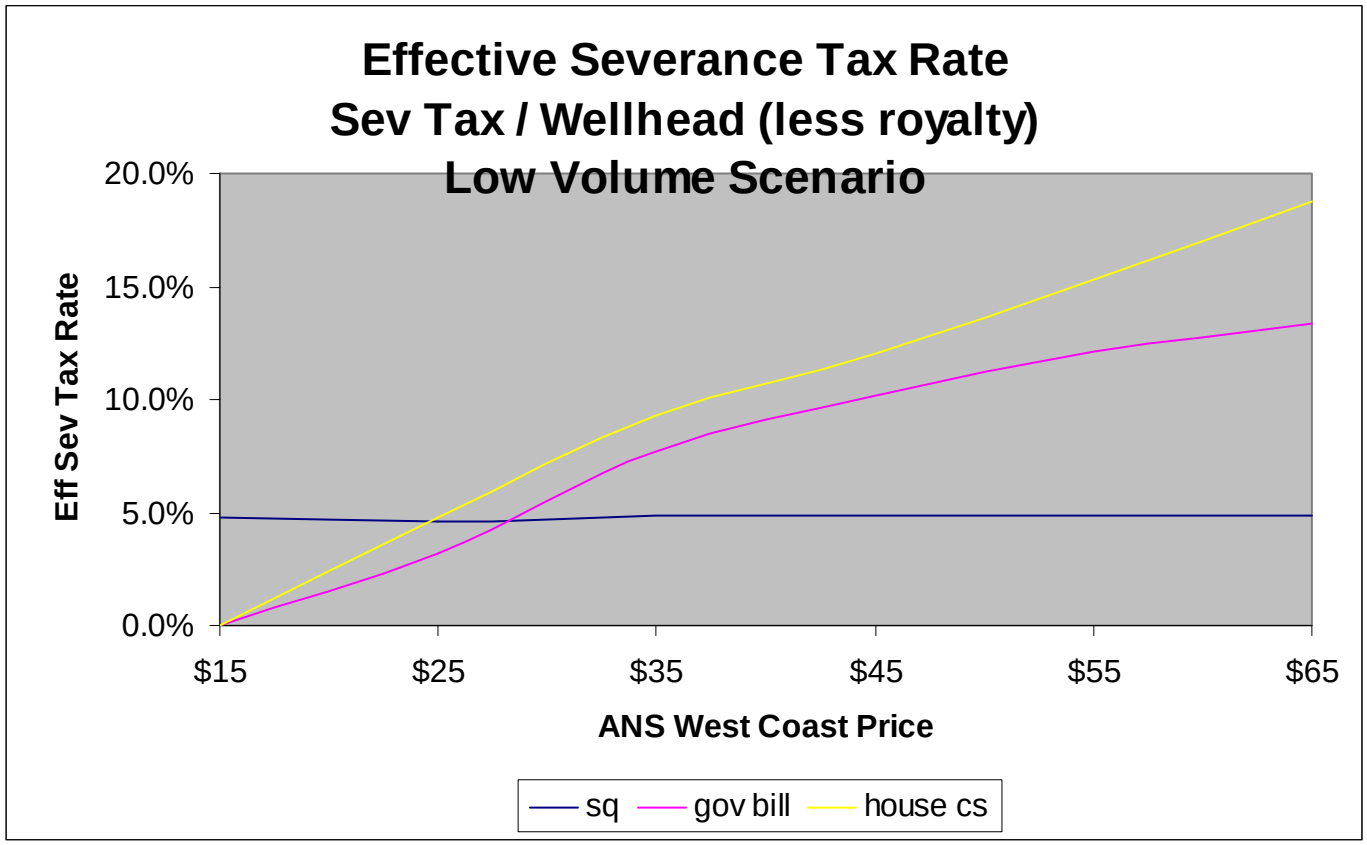
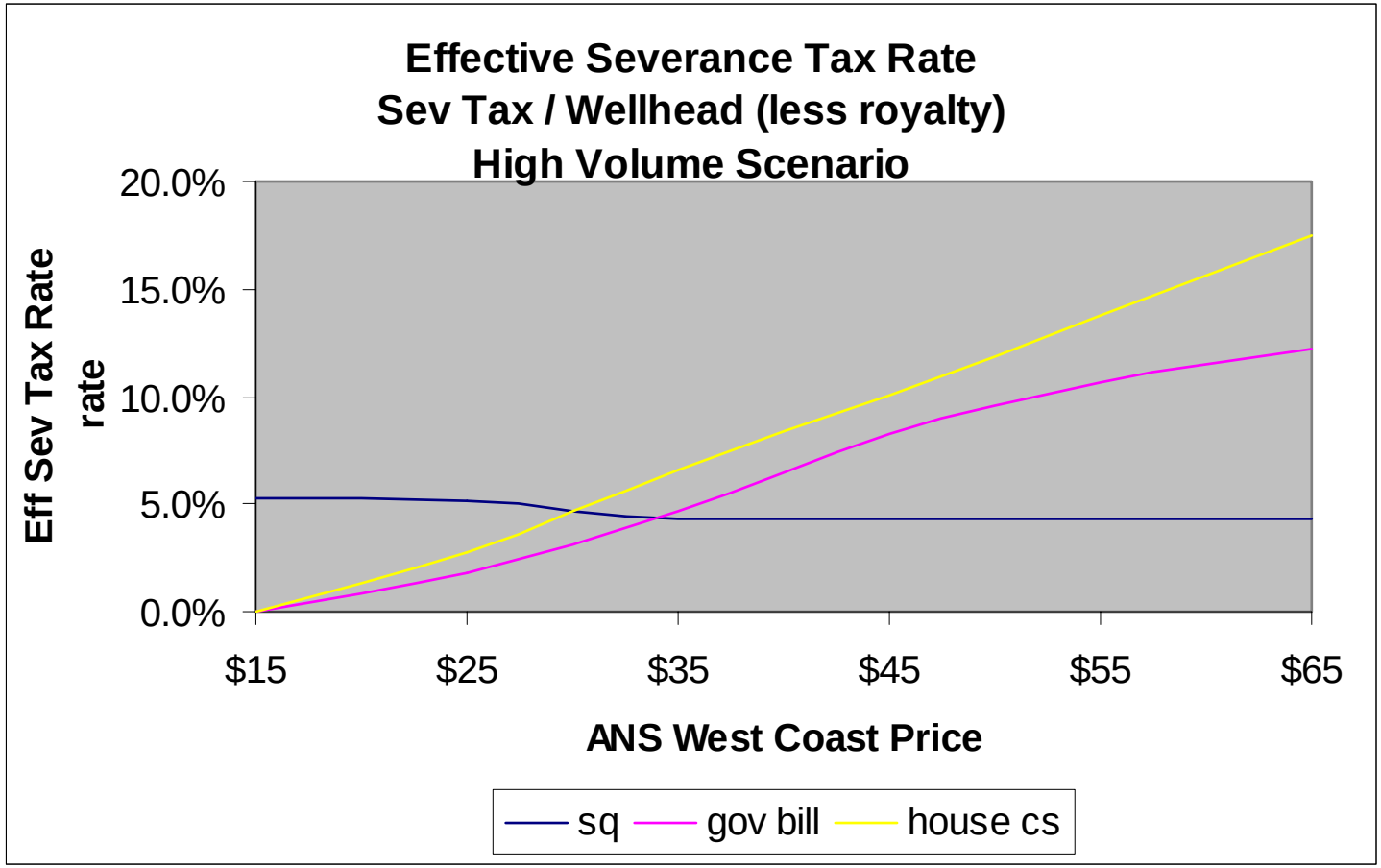

Effective Severance Tax Rate
Sev Tax / Wellhead (less royalty)
Low Volume Scenario
Eff Sev Tax Rate
20.0%
15.0%
10.0%
5.0%
0.0%
$15
$25
$35
$45
$55
$65
ANS West Coast Price
sq
gov bill
house cs

FIGURE 14


Effective Severance Tax Rate
Sev Tax / Wellhead (less royalty)
High Volume Scenario
Eff Sev Tax Rate
rate
20.0%
15.0%
10.0%
5.0%
0.0%
$15
$25
$35
$45
$55
$65
ANS West Coast Price
sq
gov bill
house cs

State Take

Sev Tax / Economic Rent

FIGURE 15

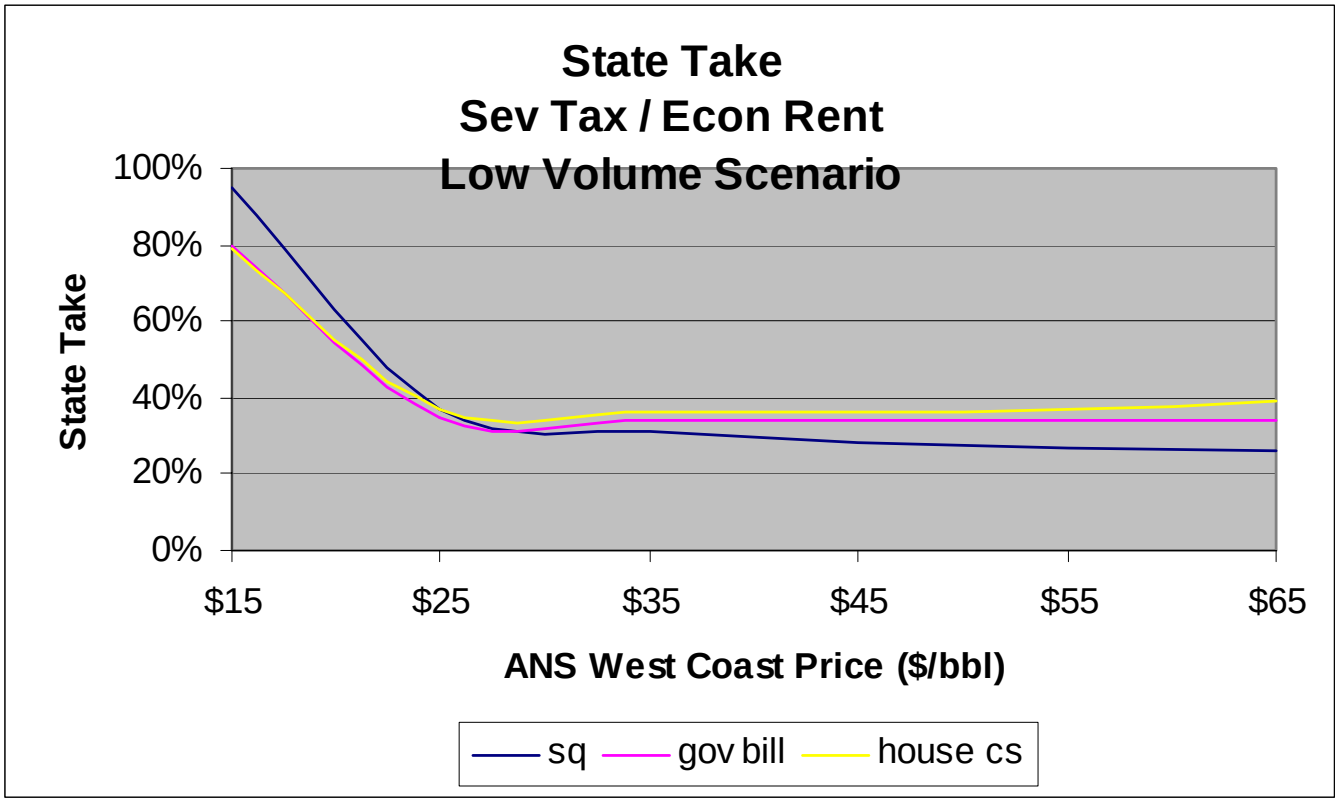
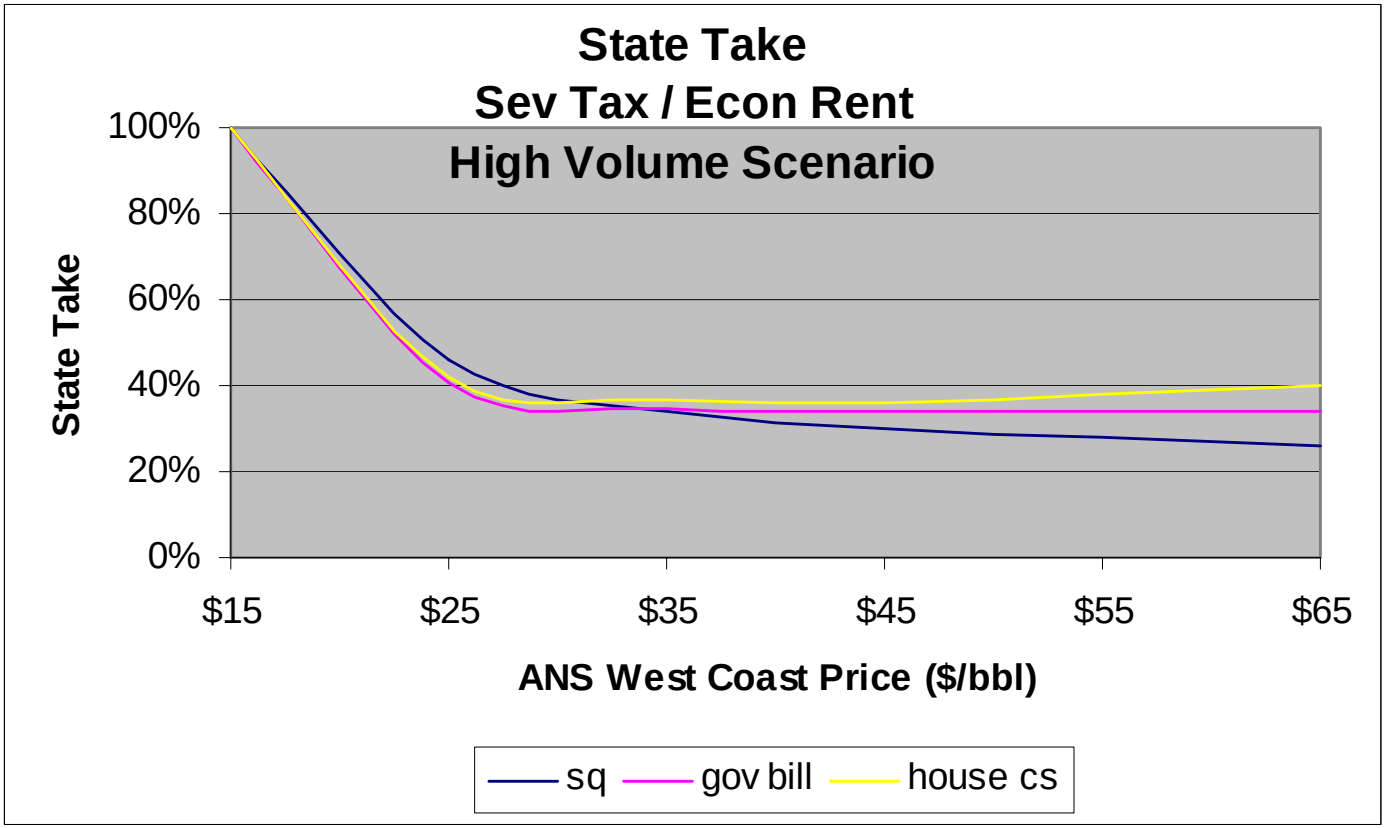

State Take
Sev Tax / Econ Rent
Low Volume Scenario
State Take
100%
80%
60%
40%
20%
0%
$15
$25
$35
$45
$55
$65
ANS West Coast Price ($/bbl)
sq
gov bill
house cs

FIGURE 16


State Take
Sev Tax / Econ Rent
High Volume Scenario
State Take
100%
80%
60%
40%
20%
0%
$15
$25
$35
$45
$55
$65
ANS West Coast Price ($/bbl)
sq
gov bill
house cs

Cook Inlet

	COOK INLET		
	Oil	Gas	Barrels of oil
	barrels/day	mcf/day	Equivalent
Aurora	0	9,260	1,543
Chevron/Unocal	7,885	116,755	27,344
ExxonMobil	1,111	0	1,111
Forest	6,891	108	6,909
Marathon	157	165,288	27,705
ML&P	0	15,431	2,572
ConocoPhillips	0	167,650	27,942
XTOE Energy	3,283	92	3,298
TOTAL	19,327	474,584	98,424

Cook Inlet Gas

- Cook Inlet is 80% gas on a BOE basis
- Industry is evolving
  - Decreased production?
  - Higher prices?
  - Increased investment?
- PPT impact on oil taxes not significant
- Gas taxes on existing fields may increase at higher prices
- New fields may see lower taxes/higher npv

GAS ELF

1 – (3000 / Average Well Productivity)

Example: 10,000 mcf/well/day
ELF = 0.70
6,000 mcf/well/day
ELF = 0.50

COOK INLET GAS FIELDS		
Field	**MCF/day**	**Avg Elf**
BELUGA RIVER	155,740	0.751
BEAVER CREEK	17,554	0.088
CANNERY LOOP	40,636	0.601
GRANITE POINT	208	0.000
HAPPY VALLEY	5,083	0.170
IVAN RIVER	4,348	0.000
KALOA FIELD	3,269	0.424
KENAI UNIT	60,907	0.001
LEWIS RIVER	1,042	0.000
LONE CREEK	4,240	0.358
MIDDLE GROUND SHOAL	61	0.000
MOQUAWKIE	5,188	0.354
NORTH COOK INLET	108,421	0.648
NICOLAI CREEK	1,593	0.000
NINILCHIK	30,783	0.373
NORTH TRADING BAY UNIT	587	0.000
PRETTY CREEK	1,967	0.000
REDOUBT SHOALS	2	0.559
STERLING GAS FIELD	2,094	0.278
TRADING BAY UNIT	146,343	0.474
SWANSON RIVER	10,539	0.000
WOLF LAKE	163	0.000
	600,768	0.500

Gas ELF

- A 0.50 ELF implies 6,000 mcf/well/day
- Therefore, 3,000 mcf/well/day is tax-free
- The revenue from tax-free gas is supposed to recover operating costs
- Operating costs for Cook Inlet gas is estimated to be 50 cents
- Therefore operating costs are $3,000/well/day
- Henry Hub prices are over $7/mcf
- The revenue from the 3,000 tax-free mcf/well/day is worth $21,000
- This is 7X more than it should be recovering

Cook Inlet Gas Tax

- We estimate crossover point at about $5/mcf on existing fields
- At $6/mcf increase of $25 million annually on existing fields
- Out of $1 billion gross revenues annually
- Decrease as production goes down
- New production may see reduced taxes